



Short Sale Closing Solutions!

A Local Division, Chicago Title, Pierce County

In today's changing market, it's important to understand the Short Sale process. Today, more and more homes are being sold for less than value, which leaves your seller in the precarious position of owing more than they can receive in a sale.

Chicago Title and its employees are celebrating over 160 years of protecting homes and businesses across the United States. We recognize that markets change and so do the needs of our clients. You can be confidently assured that we have always had the closing specialists for these difficult types of transactions and we understand that the Short Sale process can seem confusing and overwhelming. However, we have some resources and information to help you through the process.



Valuable Tools to Assist You!

- ⇒ One-on-One, local assistance from an experienced escrow closer/LPO
- ⇒ Helpful tips to assist you in generating a price history to defend the sale price to the lender
- ⇒ Samples of hardship letters to help you when you assist your client
- ⇒ Current contact information for lenders so you may contact the Loss Mitigation department when you are ready to begin the negotiation process
- ⇒ A complete list of the lenders requests so you can submit a complete package
- ⇒ Spanish, Chinese, Russian and Vietnamese short sale materials available

*Chicago Title escrow is unable to negotiate on your seller's behalf

Today, our company continues to protect our customers' real estate with the same outstanding customer service, untarnished reputation for integrity and outstanding expertise we've offered since 1847. The Short Sale process doesn't have to be confusing and overwhelming. We have closed numerous Short Sales and we can assist you in working through these transactions.

Please contact me today so we can help you close your next transaction!



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